



Together we stand, for thee!

Dear Partner,

In these volatile times, Nutone-Densi has established measures to secure the safety of our employees, customers and suppliers.

Economically, both our companies will be hit financially as business will be dramatically reduced during this time, thus making it a priority for both of our organizations to take measures as soon as possible to limit this economical impact.

How do we achieve this? By buying Canadian!

Our governments are imploring all Canadian citizens to be socially responsible and prioritize Canadian manufacturers; when we buy Canadian, we contribute to:

1. **The economy:** Every dollar spent in Canada in exchange for goods or services has a ripple effect which exceeds that of simple profit.
2. **Health and Safety:** Canadian made means the product has met the country's highly regulated health & safety standards; from the factories' environmental emissions, to the quality assurance practices and materials/components.
3. **The Environment:** Reducing Canadian carbon footprint, products made locally/nationally require much less transportation. Furthermore, the Ecotone brand reduces waste by recycling OEM cartridges.
4. **Labour standards:** We can rest assured that the people who make the products are treated fairly, working in safe & sanitary conditions.
5. **Community:** We are contributing to the enrichment of our communities, thus making us part of something greater than ourselves and our immediate (material) needs.

Join the Nutone-Densi partnership program and let's work together to convince your customers to buy locally, they will socially contribute to reduce both our financial exposure and directly impact the Canadian economy thus themselves.

It's a **WIN, WIN, WIN** situation!

Finally, for every Ecotone product that you order, **Nutone-Densi will donate \$2.00 to the Canadian Red Cross** to help families in need during these difficult times.

Looking forward to working with you,

Martin Dagenais
President and CEO

